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Double-Take® Software Announces New Workload Optimization Suite

Offering Enables IT Managers to Easily Migrate, Backup, Protect and Flexibly Run Physical and Virtual IT Workloads

Southborough, Mass. – April 6, 2009 – Data center disasters are every IT manager’s worst nightmare; but that’s only the tip of the iceberg. Managing today’s complex IT workloads entails more than just data recovery. Workload management encompasses the hardware, operating systems, applications and data that underpin an organization’s IT backbone – an infrastructure that is more critical than ever for ensuring seamless business operations and, at the same time, is increasingly harder to manage. In response to these business continuity challenges, [Double-Take® Software](#) (NASDAQ: DBTK) today announced a new Workload Optimization suite designed to meet customers’ workload portability, backup and availability needs. This suite includes four products: Double-Take® Move, Double-Take® Flex, Double-Take® Backup and Double-Take® Availability.

“We’re aligning our business to best meet our customers’ evolving technology needs. Our new Workload Optimization suite exemplifies Double-Take Software’s focus on providing highly functional, non-intrusive software to an overloaded IT department looking to reduce costs,” said Dean Goodermote, CEO at Double-Take Software. “It represents our affordable approach to meeting customers’ migration, availability, backup and recovery needs.”

All of Double-Take Software’s flagship products have been unified around the new Workload Optimization suite, and have been enhanced with new features, functionality and licensing options. These product offerings are affordable, simple to use, and allow IT managers to easily migrate, backup, protect and more flexibly run physical and virtual workloads across their enterprises, regardless of hardware or location. The suite’s key capabilities include:

- Workload Portability (Double-Take Move): Move workloads between any combination of physical and virtual hardware (P2P, P2V, V2P or V2V) within

datacenters for hardware refreshes, or across locations for datacenter migrations and consolidations.

- **Workload Backup (Double-Take Backup):** Continuously backup workloads and recover them on-demand to a new physical or virtual machine. Using CDP capabilities, recovery can also be done at the item level to any point in time.
- **Workload Availability (Double-Take Availability):** Ensure the availability of critical IT workloads for disaster recovery and business continuity using real-time replication and failover that can protect individual applications, entire servers or virtualized workloads running on VMware ESX or Microsoft Hyper-V.
- **Workload Flexibility (Double-Take Flex):** Easily manage any workload by booting it from iSCSI SANs, regardless of hardware.

“Traditional backup and recovery markets have been moving towards continuous replication while continuous replication markets have been moving towards traditional backup and recovery,” said Donna Scott, vice president and distinguished analyst with Gartner, Inc. “Add virtualization to the mix and it spells confusion and complexity to customers. Customers can benefit with one set of tools that reduces the complexity in managing their availability, protection and migration needs.”

The new Double-Take Move and Double-Take Flex products are available today. Backup and availability products are also available today under the Double-Take®, Livewire™, TimeData™ and GeoCluster® brands. Later this year, these products will be folded into the new Double-Take Backup and Double-Take Availability products, which will also include new features and functionality.

“We are currently using the Double-Take Virtual Recovery Assistant to perform server migrations from physical to virtual and virtual to virtual servers. This gives us the ability to keep legacy software we are still using while we perform necessary EOL replacement of critical boxes,” said Paul Hurst, network administrator for the City of Airdrie, Canada. “While this is an excellent product that we have had great success with, I am very excited to begin using Double-Take Move, which will make our migrations even easier and more affordable and allow us to migrate workloads locally or over the WAN.”

About Double-Take Move and Double-Take Flex

Double-Take Move: Server migrations are complex, time-consuming and expensive. Disparate hardware requires manual configuration, data and applications are offline during moves and IT staff members are trapped in the office on weekends trying to make it all work. Double-Take Move streamlines the traditional migration process with real-time data movement and hardware-independent conversion technology that make workloads simple for administrators to move – and minimizes the impact on user productivity. By using WAN-friendly, real-time data replication to move workloads, migrating across the country is as easy as migrating between servers in the same

location. Double-Take Move simplifies server and storage migration for administrators and works on any Windows server, regardless of the underlying server hardware, storage architecture, and operating system, including between any combination of physical and virtual hardware (P2P, P2V, V2P or V2V).

In addition to including all of the current Double-Take migration functionality, Double-Take Move features a management console that consolidates multiple migration features into one interface, creating a much simpler workflow. Double-Take Move also includes a flexible licensing and pricing structure that enables customers to choose the migration model that best suits their needs: purchase perpetual-use migration licenses, or purchase copies on a per-migration basis.

Double-Take Flex: With rising server management, call center support and maintenance costs, managing IT workloads can consume an organization's precious resources. Double-Take Flex reduces the time and expense of desktop and server provisioning and management, while increasing the level of control companies have over their current infrastructure. Double-Take Flex enables existing Ethernet NICs within desktop or servers systems to perform diskless booting from any iSCSI SAN. Systems can be deployed, provisioned and re-provisioned quickly and as needed. Additionally, Double-Take Flex can turn storage on any Windows server into an iSCSI SAN and can allow multiple servers or workstations to boot from a single shared boot volume to save storage space and provide fast provisioning of new systems. It provides IT managers with the ability to centrally manage physical and virtual workloads and to easily deploy, configure, back-up and secure large numbers of desktops/servers within an enterprise. New capabilities in this product include:

- Improved manageability by being able to control storage management and booting from a single console
- Client auto-discovery which makes it easier to manage 1,000s of systems
- Automation capabilities that allow customers or 3rd-party developers to seamlessly integrate Double-Take Flex into custom workflows or tools.

To learn more about Double-Take Software's Workload Optimization suite and the Double-Take Flex and Double-Take Move products, visit www.doubletake.com.

Double-Take Software will host a webinar featuring Double-Take Move on Wednesday, April 28th at 11 a.m. EDT entitled "No Time for Migration Downtime? Discover an Optimized Approach to Workload Portability" with analyst guest speaker Lauren Whitehouse of Enterprise Strategy Group. To register visit <http://event.on24.com/r.htm?e=141230&s=1&k=4C8B10F2C24BD2E0EF6AE9E2B7B15106&partnerref=PR>.

To join the Dell Enterprise Technology Center's TechTuesday Chat on Double-Take Flex on Tuesday, April 7th at 4 p.m. EDT visit <http://www.delltechcenter.com/page/04-07-09+Double-Take+Flex+for+Managing+Workloads>.

About Double-Take® Software

Headquartered in Southborough, Massachusetts, Double-Take® Software (Nasdaq: DBTK) is a leading provider of affordable Workload Optimization products that are simple to use and enable IT managers to easily move, protect, recover and more flexibly run critical IT workloads in physical and virtual environments, regardless of platform or location. With its unparalleled partner programs, technical support, and professional services, Double-Take Software is the solution of choice for more than 19,000 customers worldwide, from SMEs to the Fortune 500. Information about Double-Take Software's products and services can be found at www.doubletake.com.

This release includes forward-looking statements intended to qualify for the safe harbor from liability established by the Private Securities Litigation Reform Act of 1995. These forward-looking statements generally can be identified by phrases that say Double-Take or its management "believes," "expects," "anticipates," "foresees," "forecasts," "estimates" or other words or phrases of similar import. Similarly, statements in this release that describe the Company's business strategy, outlook, objectives, plans, intentions or goals also are forward-looking statements. All forward-looking statements are inherently speculative, and are subject to risks and uncertainties that could cause actual results to differ materially from those anticipated in forward-looking statements. These risks and uncertainties include those set forth from time to time in our filings with the Securities and Exchange Commission. We are under no obligation, and do not undertake any duty, to update these forward looking statements at any time.

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